

The joint venture between OxfordSLA and Chase Cost Management leverages expertise and data for a comprehensive approach to operational efficiency.

New York, NY, September 25, 2024 – Oxford Strategic Legal Advisors (OxfordSLA), a premier provider of strategic growth planning and operational efficiency solutions, and Chase Cost Management (CCM), a leading firm in procurement services and expense reduction, are excited to announce their joint venture. This collaboration aims to benefit the legal community by combining OxfordSLA's expertise in legal operations and data-driven insights with CCM's proficiency in spend and cost management. Together, they will drive comprehensive, data-driven strategies to boost efficiency and profitability, underscoring both firms' commitment to delivering exceptional value and fostering growth within the legal industry.

Quotes from Key Executives

Natalya Berdzeni, President of CCM, stated, "Our collaboration with OxfordSLA will allow us to enhance and modernize our solutions for the legal sector, delivering significant cost savings beyond traditional vendor optimization activities."

"We are excited to partner with CCM to provide the legal community with unparalleled solutions for operational efficiency and cost management," said Jeff Grossman, CEO of OxfordSLA. "This partnership underscores our commitment to helping legal firms navigate the complexities of modern legal operations and achieve sustained growth."

Goals and Expected Outcomes

This strategic alliance is designed to deliver comprehensive solutions tailored to the unique challenges faced by legal firms. The partnership will focus on:

- Operational Efficiency: Enhancing organizational design and operational processes through data-driven strategies and informed decision-making.
- M&A Support: Facilitating seamless infrastructure integrations and cost-efficient transitions during mergers and acquisitions.
- Cost Management: Implementing centralized and systematic vendor management practices to optimize costs.
- Risk Management: Strengthening vendor risk management practices to ensure comprehensive coverage.
- Client Value: Empowering law firms to align with their clients' expectations and demands by enhancing how they operate and manage their practices, fostering a proactive and transparent approach to delivering services.

Additional Executive Insights

Len Levy, CEO of Chase Cost Management, added, “This joint venture represents a significant step forward in our mission to provide innovative, data-driven solutions that empower legal firms to operate with greater efficiency and effectiveness. We’re confident that our combined expertise will drive substantial value for our clients.”

Labro Dimitriou, CTO of OxfordSLA, mentioned ““By fusing OxfordSLA's cutting-edge data discovery and analytics with CCM's cost management competence, we're crafting a game-changing solution for law firms. This synergy isn't just about boosting efficiency—it's about redefining how legal practices harness data to maximize profitability and elevate client value.”

About OxfordSLA

Oxford Strategic Legal Advisors is a leading provider of data strategy, practice optimization, and operational efficiency solutions for the legal industry. Committed to leveraging data for better decision-making, OxfordSLA helps law firms enhance their operational performance and client service delivery. For more information, visit [OxfordSLA](<https://oxfordsla.com>).

About Chase Cost Management

Chase Cost Management is a premier procurement management, expense reduction, and spend optimization consulting firm. With over 20 years of experience, CCM provides clients with innovative strategies to achieve substantial cost savings and improve spend compliance across various categories. For more information, visit [CCM](<https://ccmchase.com>).