



## **NAZ VAHID**

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## **PROFESSIONAL SERVICES WEALTH SOLUTIONS INNOVATOR & STRATEGIC GROWTH ADVISOR**

### **GO-TO FOR LAW FIRM GROWTH**

With over three decades of experience at Citi, Naz Vahid transformed how financial institutions serve the legal and then professional-services sectors. As the architect behind Citi's global professional-services banking model, she built a \$900M Wealth at Work business including building the leading law firm group from \$170M to \$700M business in a decade—launching innovative capital, FX, escrow services and wellness solutions and expanding into Europe. Her expertise lies in anticipating industry shifts and designing strategic, client-centric solutions that blend capital, insight, and execution.

### **TRANSFORMATIVE LEADER & BUSINESS BUILDER**

Rising from Credit Analyst to Managing Director and Global Head of Citi Global Wealth at Work, Naz combined rigor with empathy to build scalable teams, new business verticals, and lasting financial frameworks—earning Euromoney recognition for transforming the model. Today, as Co-Chair and President of Oxford Strategic Legal Advisors (OSLA), she applies her decades of executive leadership and corporate-banking expertise to guide law firms through growth, M&A, and capital-strategy initiatives.

### **MENTOR, ADVISOR & BOARD LEADER**

A lifelong champion of talent and inclusion, Naz founded Citi Private Bank's mentoring program and has advised professionals across all stages of leadership. She has sponsored scholarships for first-generation students and serves on multiple boards spanning finance, justice, and sustainability. Known for her strategic clarity and people-first approach, she remains a trusted advisor to senior executives and law-firm leaders navigating transformation.